

Press Release

Date: 13-Dec-24

PACRA MAINTAINS BROKER FIDUCIARY RATING OF JS GLOBAL CAPITAL LIMITED

Rating Details	Rating Type	BFR	
	Dissemination Date	Current (13-Dec-24)	Previous (14-Dec-23)
	Action	Maintain	Maintain
	Rating	BFR 1	BFR 1
	Outlook	Stable	Stable
	Rating Watch	-	-

Rating Rationale	Factor	Comment
	Ownership	The ownership structure is considered strong, boosted by the strong business acumen of the sponsoring group. The Company is ~93% owned by JS Bank Limited.
	Governance	JSGCL is governed by a robust eight-member board, including three independent directors four non-executive directors, and one executive director (CEO). Four board committees, each chaired by independent directors, strengthens the oversight framework.
	Management and Client Services	The Company has a well-developed organizational structure and an experienced management team. Dedicated departments are present for client services, including complaint management and award-winning research reports.
	Internal Controls and Regulatory Compliance	JSGCL maintains a robust control environment reinforced by a group-level internal audit that reports directly to the audit committee. Well-drafted policies and a dedicated Head of Compliance ensures adherence to regulatory requirements.
	Business Sustainability	During 9MCY24, the Company focused on onboarding new retail clients, constantly appearing in the top ten Brokers rankings released by the PSX with respect to new UINs. As a result, the topline of the Company grew by an impressive ~71% during the period. Moreover, net profitability grew by ~157% during 9MCY24.
	Financial Sustainability	JSGCL's effective management of its proprietary investment book limits exposure to market risk. A low-leveraged capital structure and a strong equity base provides comfort.

Key Rating Drivers	JS Global Capital Limited ('JSGCL' or the 'Company') is a leading brokerage house in the country. The Company has solidified its market positioning further by enhancing its retail footprint, resulting in a growth of market share during 9MCY24. During the year, Mr. Khalilulah Usmani took over as the CEO, following Mr. Imtiaz Gadar's resignation. Going forward, it is imperative from a ratings perspective to maintain topline growth, revenue diversification, and profitability. Moreover, retention of key management personnel remains critical.
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About the Entity	Legal Structure	Listed
	Year of Establishment	28-Jun-00
	Type of License	Trading and Self-clearing
	Majority Ownership	JS Bank Limited

Regulatory Disclosures	Analyst	Applicable Criteria	Related Research
	Hassaan Ahmad Hassaan.Ahmad@pacra.com +92-42-35869504 www.pacra.com	Assessment Framework Broker Fiduciary Rating Jan-24	Sector Study Brokerage & Securities Jan-24

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